

DISADVANTAGED BUSINESS ENTERPRISES

(DBE) & (ACDBE)

May 30, 2024





Welcome to OKC

Will Rogers World Airport (OKC)

Wiley Post Airport (PWA)

Clarence E. Page Airport (RCE)

Business Diversity

What does business diversity mean to the Oklahoma City Airport Trust?

The Oklahoma City Airport Trust stands firmly behind its commitment to strengthening small businesses owned and operated by socially and economically disadvantaged individuals. Through this commitment, the Trust diligently works to level the playing field, ensuring that these businesses are not only given fair chances but are actively encouraged to vie for contracts and concessions within the airport.



Disadvantaged Business Enterprise Program (DBE & ACDBE)

Oklahoma City Airport Trust (OCAT), has established a Disadvantaged Business Enterprise (DBE) program in accordance with the Regulations of the U.S. Department of Transportation (DOT), 49 CFR-Part 26 and Part 23.

OCAT receives federal financial assistance from DOT and administered by the Federal Aviation Administration. In return for this funding, OCAT has made assurances to follow federal regulations. These assurances include ensuring that businesses classified as Disadvantaged Business Enterprises (DBEs) and Airport Concession Disadvantaged Business Enterprises (ACDBEs) have fair and equal chances to receive and take part in contracts that are supported by DOT.

What is the difference?

A **Disadvantaged Business Enterprise (DBE)** are businesses that are socially and economically disadvantaged. These could include minority-owned, women-owned, or small businesses. DBEs participate in a wide range of contracts related to airport development and construction, such as construction projects, professional services (like engineering or architecture), and supply contracts.

An **Airport Concession Disadvantaged Business Enterprise (ACDBE)** are subsets of DBE's that specifically operate in the concessions sector of airports. These concessions can include retail shops, restaurants, car rental services, and other amenities within airport terminals. ACDBEs provide goods and services directly to passengers and visitors at the airport.

What if an ACDBE doesn't office at the airport?

Not having a physical office at the airport doesn't necessarily exclude an ACDBE from participating in concession programs. ACDBEs can engage in advertising opportunities, operate businesses that primarily function online or through electronic platforms, or an ACDBE can provide goods and services to other concessionaires operating within the airport.

ACDBE Joint Venture

Being part of a joint venture as an Airport Concession Disadvantaged Business Enterprise (ACDBE) provides the opportunity to operate your own small business within the airport. Ownership percentages and participation goals may vary by airport and are typically established during the Request for Proposals (RFP) process. Paradies Lagardère, as a partner in these joint ventures, procures merchandise to sell in its airport stores from Women-Owned (WBE), Minority-Owned (MBE), and Women/Minority-Owned (W/MBE) businesses. This opens supplier opportunities for businesses owned by women and minorities. Through over 100 joint ventures with ACDBE partners across the United States, a diverse range of products is supplied to airport stores. These products include pre-packaged snacks, fashion and accessories, and other specialty retail merchandise. This diversity in offerings can attract a wide range of customers and enhance the overall shopping experience at the airport.

Joint Venture with Paradies Lagardère

Subtenant/Joint Venture – Business Developer – Pat.Wallace@paradies-na.com

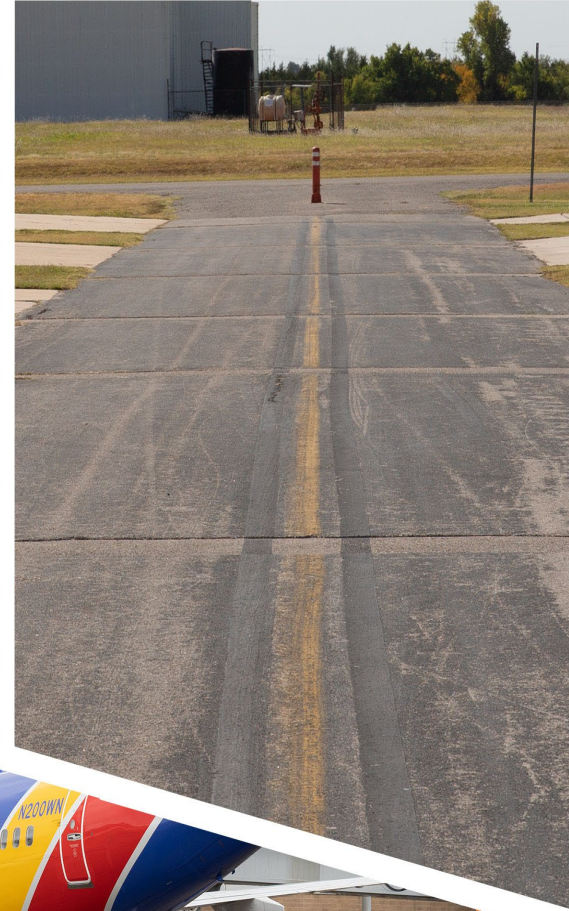
Product Sourcing – Director of Merchandising – Kathy.Douglas@paradies-na.com



*Will Rogers
World Airport*

*Federally
Funded
Construction
Projects*





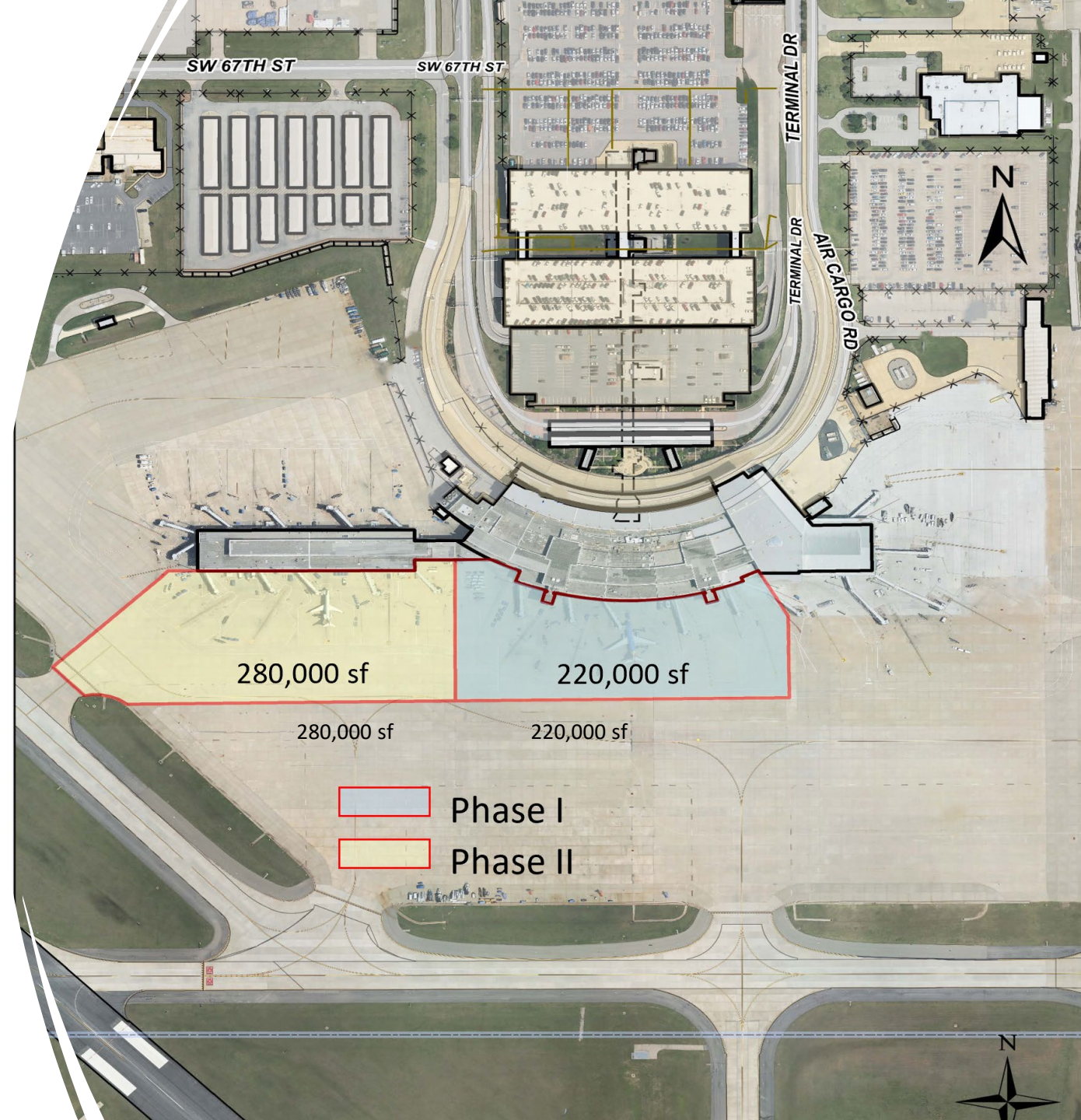
FFY 2025
through
FFY 2028

WILL ROGERS
WORLD AIRPORT
(OKC)



Reconstruct Terminal Apron South Gates – Phase II

- Construction bids anticipated by March 2025
- Project completion anticipated in early 2027
- Approximately \$6.3 million
- 7.4% DBE Goal
- Engineer – MacArthur Assoc. Consultants



Terminal Building Flooring Replacement - Phase I

- Construction bids anticipated in late spring / early summer FY 2025
- Project completion anticipated in FY 2027
- Approximately \$3.1 million
- 3.0% DBE Goal
- Engineer – FSB Architects & Engineers



*Capital Improvement Plan Projects
FFY 2025-2028
\$76.2 million*

Reconstruct
Terminal Apron
South Gates –
Phases II

Terminal Flooring–
Phases I & II

Update PCI Study

Reconstruct Runway
17R/35L – North End

Rehabilitate
Terminal Access
Roadways – Phases
III & IV

Terminal Building
Flooring
Replacement –
Phases I, II, & III

Passenger Boarding
Bridges
Replacement –
Phase II & III

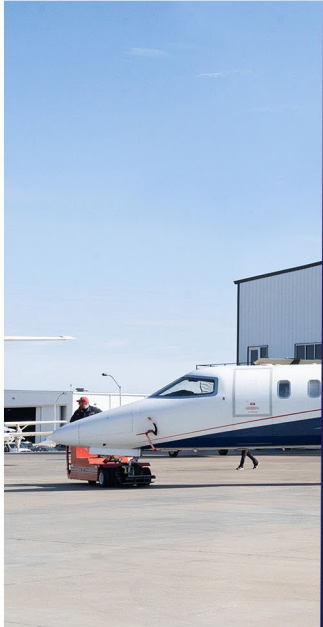
Rehabilitate Runway
17R/35L Pavement,
Shoulder and
Lighting

Rehabilitate Taxiway
E, Connectors and
Shoulders

*Wiley Post
Airport*

*Federally
Funded
Construction
Project(s)*





GENERAL AVIATION

WILEY POST AIRPORT (PWA)

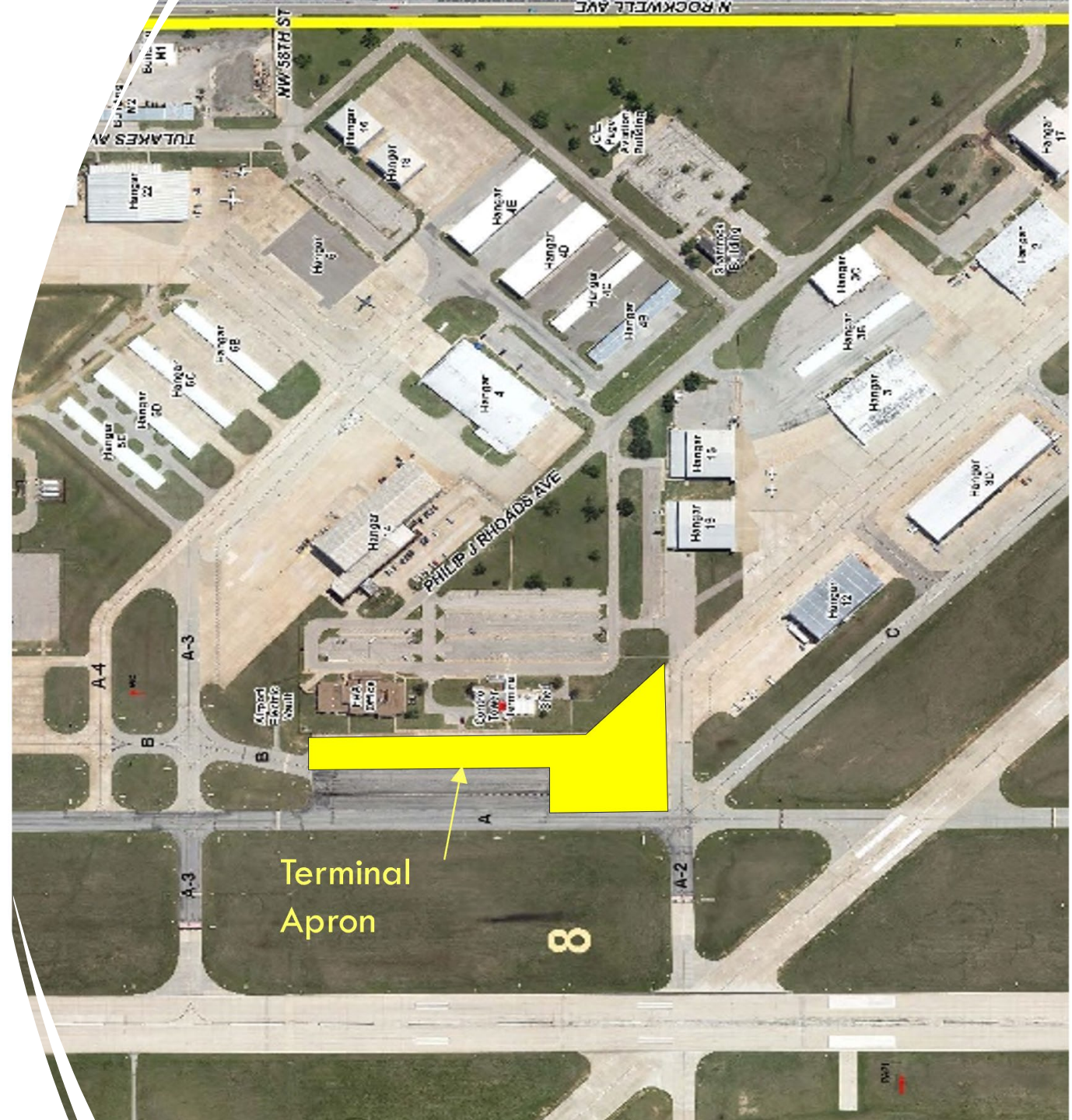


FFY 2025 through FFY 2028



Terminal Apron Pavement Rehabilitation

- Construction bids anticipated in spring 2025
- Approximately \$892,000
- 12.5% DBE Goal
- Engineer – None at this time



*Capital Improvement Plan Projects
FFY 2025-2028
\$22.8 million*

Construct Taxiway H
Shoulder Pavement
and Connector
Reconstruction

Construct New Air
Traffic Control
Tower

Terminal Apron
Pavement
Rehabilitation

Construct Perimeter
Fence and Gates

Taxiway B Pavement
Rehabilitation and
Drainage

*Clarence E.
Page
Airport*

*Federally
Funded
Construction
Project(s)*





GENERAL AVIATION

CLARENCE E. PAGE AIRPORT (RCE)



FFY 2025 through FFY 2028



Extend Future Hangar Development Taxilane

- Construction bids anticipated in spring 2025
- Approximately \$230,000
- 9.5% DBE Goal
- Engineer – None at this time



Capital Improvement Plan Projects
FFY 2025-2028
\$2.7 million

Runway 17L/35R
Pavement
Rehabilitation, PAPI
and Edge Lights

Extend Future
Hangar
Development
Taxilane

Design and
Rehabilitation of
Taxiway A

Rehabilitate
17R/35L Pavement
and Edge Lights

DBE

Areas of Opportunity



Airfield Maintenance	Asphalt	Barricade	Carpentry
Consulting	Drywall	Electrical	Erosion Control
Fencing	Fire Suppression	Flooring	Framing
HVAC	Joint Sealing	Landscaping	Lighting
Paint	Drainage	Pavement	Pedestrian Gates
Plumbing	Roofing	Signage	Storm Damage
Suppliers	Surveying	Terrazzo	Testing



Paradies Lagardère
TRAVEL RETAIL

Food &
Beverage

Management
Contract

Retail

Goods &
Services

Vending
Machines

Advertising

Web-based
Business

Electronic
Business

Car Rental



ACDBE Areas of Opportunity

DBE Prime Contractor Prequalification

Prime Contractors are required to be prequalified for the following:

- work for public construction contracts
- private improvements that become public property
- work on public property and/or within the right-of-way

To become a prequalified prime contractor, an application **must be submitted online 60 days prior to the board meeting.**

The Prequalification Application can be viewed at <https://access.okc.gov/aca/Default.aspx>.

The Prequalification Board meets on the 2nd Wednesday of each month, unless otherwise noted.

The City's board calendar may be viewed at <https://www.okc.gov/departments/city-clerk/meetings/public-meetings/-curm-3/-cury-2022>.

Standard Specifications for construction of public improvements can be viewed at <https://www.okc.gov/departments/public-works/engineer-architect-resources/standards>.

December 8, 2020, City Council passed a new ordinance and class list.

- Prequalification Application Submittal Instructions
- Prequalified Contractors
- Water Meter Contractors
- Water Meter Application – Class D

For more information regarding prequalification, please contact our main office at (405) 297-2581 or email prequal@okc.gov

Citizen Access



Welcome to the City of Oklahoma City's Citizen Portal

In the OKC Development, Permitting and Licensing Portal, you can find information and apply for such things as permits, licenses, planning cases, fire burn permits, work zone permits, and schedule inspections.

An account is not necessary if you wish to search for records or apply for a garage sale permit. However, an account will be required if you wish to apply for other permits and inspections.

Step-by-step guides to residential permits

- [Building permits](#)
- [Storm Shelter permits](#)
- [Fence permits](#)
- [Solar panel permits](#)

[Check the status of your application](#)

Permits

[Search Permits](#)
[Apply for a Permit](#)
[Schedule an Inspection](#)

Licenses

[Apply for a New License](#)
[Search Licenses](#)

Planning

[Search Records](#)

Engineering

[Search Records](#)

Police

[Search Records](#)

Prequalification Application

[Search Records](#)

Work Zone Permits

[Apply for Work Zone permit](#)
[Search Records](#)

Garage Sale

[Search Records](#)
[Purchase a Garage Sale Permit](#)

Fire

[Search Records](#)

Parks

[Search Records](#)
[Create an Application](#)

Utilities

[Search Records](#)

Subdivision and Zoning

[Search Records](#)

Login

User Name or E-mail:

Password:

[Login](#) »

Remember me on this computer

[I've forgotten my password](#)

[New Users: Register for an Account](#)

Payments accepted

- Visa
- Mastercard
- Discover

Browser Compatibility and known system issues

Supported web browsers:

- Chrome
- Edge
- Firefox

To search using an iOS device you must switch the page to "desktop mode" in your Safari browser.

- [Instructions to switch to desktop mode on iOS device \(PDF\)](#)

Register Now



Citizen Access

Residents

Business

Recreation

Government

Departments

Visitors

I Want to...

[Register for an Account](#) [Login](#)

Welcome to the City of Oklahoma City's Citizen Portal

[Home](#) [Permits](#) [Work Zone Permits](#) [Licenses](#) [Garage Sale](#) [Planning](#) [Fire](#) [Engineering](#) [Parks](#) [Police](#) [Utilities](#) **Prequalification Application** [more](#) ▾

Search Records



Notice:

This feature requires registration and/or login, please login to continue.

Please Login

Many online services offered by the Agency require login for security reasons. If you are an existing user, please enter your user name and password in the box on the right.

New Users

If you are a new user you may [register](#) for a free account. It only takes a few simple steps and you'll have the added benefits of seeing a complete history of applications, access to invoices and receipts, checking on the status of pending activities, and more.

Payment types accepted: Visa, Mastercard, and Discover

Register Now »

Login

User Name or E-mail:

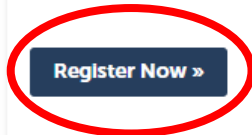
Password:

Login »

Remember me on this computer

[I've forgotten my password](#)

[New Users: Register for an Account](#)



Electronic Bidding

Go to the City Clerk department bidding site at okc.gov/departments/bidding

The City of Oklahoma City and its trusts have partnered with Periscope S2G an electronic bidding system. The Periscope system provides suppliers and contractors with the opportunity to sign up to receive electronic notifications of bidding opportunities. All bids will be submitted electronically to the City Clerk for consideration of contract/pricing agreement award, including construction and all other material and service bids, as well as request for proposals.

There is no charge to register with Periscope or to submit bids to The City of Oklahoma City or its trusts through the system.

How to register

1. Go to www.periscopeholdings.com/bidsync/the-city-of-Oklahoma-city, click “Register for Free” button.
2. Enter information for the main contact on the account, as well as your company information.
3. Select your primary industry and narrow down your results by specific keywords. Select where you do business and how you wish to receive notifications.
4. Your information will be saved, and **your account will be activated within 24 hours**. For quicker activation, please contact Periscope Customer Service at (800) 990-9339.

The City of Oklahoma City

Sign Up For Free Access to Bids

[Register for Free](#)

The City of Oklahoma City has partnered with Periscope S2G to provide web-based bidding services to their suppliers. To do business with **The City of Oklahoma City** you can register for a free Periscope S2G Limited account.

If you are interested in seeing bids from over 100,000 government agencies across the US subscribe to a Periscope S2G Premium Account.

[Show Me How to Get More Bids](#)

Bid Specifications

Bid #OCAT WRWA 2418 - Passenger Boarding Bridge Replacement - Phase II
City of Oklahoma City and its Trusts, OK
Time left: 19 days, 22 hrs
Bid started: Nov 20, 2023 7:55:51 AM CST
Bid ends: Dec 20, 2023 10:00:00 AM CST



The City of
OKLAHOMA CITY

[Register now for free!](#)

Register for free to access Bid information and place offers on Bids released by our agency clients.

Add to My bids

Details Documents Line items Pre-bid conference Vendor ads

Bid #OCAT WRWA 2418 - Passenger Boarding Bridge Replacement - Phase II

[CONST-AIP/OCAT](#)

Bid contact: [Please log in to view Bid contact information](#)
Issuing agency: City of Oklahoma City and its Trusts, OK [See other Bids by this agency](#)
Bid Comments: The requirements of the Contractor's Pre-qualification pursuant to Ordinance No. 26,614 approved by City Council on December 8, 2020, are waived (for the purpose of bidding only) for this project. All other requirements of the pre-qualification ordinance (working in a public right-of-way) are not waived. In lieu of pre-qualification, Bidder is required to submit other evidence of knowledge and experience relating to Bidder's ability to perform the work required for this project. A Bidder Special Questionnaire is available through the Electronic Bidding Process and must be properly completed and submitted with the Bid. Failure to properly complete the Bidder Special Questionnaire may be cause for the Bid to be recommended for rejection.

Description: All work related to removal of existing boarding bridge. Provide and install new boarding bridge.

Bid Bond: [Please log in to see bid bond information](#)
Classification codes: [View classification codes](#)
Contract duration: 320 days
Contract renewal: Not Applicable
Prices good for: 120 days
Estimated Amount: \$4,344,000.00
Regions: [View regions](#)

[Standard disclaimer](#)

Please log in to see Bid details or to add this to My Bids. If you are not registered, [please register](#) for free.

[Login](#) [Register now!](#)



Bond Requirements

(a) **Bid Bond**, Certified check, cashiers check or irrevocable letter of credit
– 61 O.S. 107

(b) **Payment Bond (Statutory Bond)**, Certified check, Cashiers check, or irrevocable letter of credit
– 61 O.S. 113 (B)(1)

(c) **Performance Bond**, Certified check, Cashiers check, or irrevocable letter of credit – 61 O.S. 113 (B)(2)

*ACDBE requirements vary and are listed in the contract

(d) **Maintenance Bond**, Certified check, Cashiers check, or irrevocable letter of credit
– 61 O.S. 113 (B)(3)

(e) **Defect Bond**, Certified check, Cashiers check, or irrevocable letter of credit
– 61 O.S. 113 (B)(3)

*Requirements vary and are listed in the Project Manual



DBE & ACDBE Insurance Requirements

Requirements are subject to variability per project or contract. We recommend referencing your contractor project manual or concessions contract for comprehensive details. Should you require further assistance or clarification regarding any insurance-related matters, we encourage you to reach out to your designated Project Manager or Management Contract Company for prompt and personalized support.

Resources

Oklahoma City Airport Trust (OCAT) DBE & ACDBE Programs -- <https://flyokc.com/nondiscrimination-policies>

Oklahoma Department of Transportation (ODOT) DBE & ACBDE Certification -- <https://okdot.gob2g.com/>

Federal Aviation Administration (FAA) Office of Civil Rights -- https://www.faa.gov/about/office_org/headquarters_offices/acr

Chambers of Commerces

Greater Oklahoma City Chamber of Commerce -- <https://www.okcchamber.com/>

Greater Oklahoma City Hispanic Chamber of Commerce -- <https://www.okchispanicchamber.org/>

Greater Oklahoma City Black Chamber of Commerce – <https://members.okcblackchamber.org/>

Greater Oklahoma City Asian Chamber of Commerce -- <https://www.asianchamberokc.com/>

National Conferences

Airport Minority Advisory Council (AMAC) www.amac-org.com

Airport Revenue News <http://arnconference.com/>

Airports Council International [http:// www.aci-na.org/](http://www.aci-na.org/)

Conclusion

While meeting the certification requirements demonstrates eligibility to participate in opportunities, actual contracts are typically awarded based on various factors such as competitive bidding, qualifications, experience, pricing, and the specific needs of the airport trust at any given time. So, while certification is an important step, businesses still need to actively pursue opportunities and compete effectively to secure contracts with the Oklahoma City Airport Trust or any other entity.

Certification as a Disadvantaged Business Enterprise (DBE or ACDBE) can significantly expand exposure and opportunities for businesses to work with potential prime contractors, government agencies, and within the broader business community, especially at airports like Will Rogers World Airport, Wiley Post Airport, and Clarence E. Page Airport.

By leveraging resources, contacts, and networking skills we can effectively identify, engage, and partner with DBE businesses to create mutually beneficial opportunities and promote diversity and inclusion within our projects and initiatives.



Let's Connect



DBE Email: airports-federalprogram@okc.gov



ACDBE Email: : wrvbusinessproperties@okc.gov



X (Twitter): @fly_okc



Facebook:
@WillRogersWorldAirport



LinkedIn: @OKC Airports