# Disadvantaged Business Enterprises

**DBE & ACDBE** 



# Welcome to OKC

**OKC Will Rogers International Airport** 

Wiley Post Airport

Clarence E. Page Airport





## **BUSINESS DIVERSITY**





What does business diversity mean to the Oklahoma City Airport Trust?

The Oklahoma City Airport Trust stands firmly behind its commitment to strengthening small businesses owned and operated by socially and economically disadvantaged individuals. Through this commitment, the Trust diligently works to level the playing field, ensuring that these businesses are not only given fair chances but are actively encouraged to vie for contracts and concessions within the airport.



# DISADVANTAGED BUSINESS ENTERPRISE PROGRAM

Oklahoma City Airport Trust (OCAT) has established a Disadvantaged Business Enterprise (DBE) program in accordance with the Regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26 and Part 23.

OCAT receives federal financial assistance from DOT through the Federal Aviation Administration (FAA). In return for this funding, OCAT has made assurances to follow federal regulations. These assurances include ensuring that business classified as Disadvantaged Business Enterprise (DBE) and Airport Concessions Disadvantaged Business Enterprise (ACDBE) have fair and equal chance to receive and take part in contracts supported by DOT.



## WHAT IS THE DIFFERENCE?

A **Disadvantaged Business Enterprise (DBE)** are businesses that are socially and economically disadvantaged. These could include minority-owned, women-owned, or small businesses. DBEs participate in a wide range of contracts related to airport development and construction, such as construction projects, professional services (like engineering or architecture), and supply contracts.

An **Airport Concession Disadvantaged Business Enterprise (ACDBE)** are subsets of DBEs that specifically operate in the concession's sector of airports. These concessions can include retail shops, restaurants, car rental services, and other amenities within airport terminals. ACDBEs provide goods and services directly to passengers and visitors at the airport.

### What if an ACDBE doesn't office at the airport?

Not having a physical office at the airport doesn't necessarily exclude an ACDBE from participating in concession programs. ACDBEs can engage in advertising opportunities, operate businesses that primarily function online or through electronic platforms, or an ACDBE can provide goods and services to other concessionaires operating within the airport.



### **ACDBE JOINT VENTURE**

Being part of a joint venture as an ACDBE provides the opportunity to operate your own small business within the airport. Ownership percentages and participation goals may vary by airport an are typically established during the Request for Proposals (RFP) process. Paradies Lagardère, as a partner in these joint ventures, procures merchandise to sell in its airport stores from Women-Owned (WBE), Minority-Owned (MBE), and Women/Minority-Owned (W/MBE) businesses. This opens supplier opportunities for businesses owned by women and minorities. Through over 100 joint ventures with ACDBE partners across the United States, a diverse range of products is supplied to airport stores. These products include pre-packaged snacks, fashion and accessories, and other specialty retail merchandise. This diversity in offerings can attract a wide range of customers and enhance the overall shopping experience at the airport.

#### Joint Venture with Paradies Lagardère

Patrick Wallace Vice President – Business Development, Paradies Lagardère Patrick.Wallace@paradies-na.com



Prequalification and Bidding





# DBE PRIME CONTRACTOR PREQUALIFICATION

Prime Contractors are required to be prequalified for the following:

- work for public construction contracts
- private improvements that become public property
- work on public property and/or within the right-of-way

To become a prequalified prime contractor, an application <u>must be submitted online 60 days</u> <u>prior to the board meeting</u>.

The Prequalification Application can be viewed at <a href="https://access.okc.gov/aca/Default.aspx">https://access.okc.gov/aca/Default.aspx</a>.

The Prequalification Board meets on the 2nd Wednesday of each month, unless otherwise noted.

The City's board calendar may be viewed at <a href="https://www.okc.gov/departments/city-clerk/meetings/public-meetings/-curm-3/-cury-2022">https://www.okc.gov/departments/city-clerk/meetings/public-meetings/-curm-3/-cury-2022</a>.

Standard Specifications for construction of public improvements can be viewed at <a href="https://www.okc.gov/departments/public-works/engineer-architect-resources/standards">https://www.okc.gov/departments/public-works/engineer-architect-resources/standards</a>.

December 8, 2020, City Council passed a new ordinance and class list.

- Prequalification Application Submittal Instructions
- Prequalified Contractors
- Water Meter Contractors
- Water Meter Application Class D

For more information regarding prequalification, please contact our Public Works Administration Office at (405) 297-2581 or email <a href="mailto:prequal@okc.gov">prequal@okc.gov</a>



# PREQUALIFICATION ACCESS



I Want to... Residents **Business** Recreation Government Departments **Visitors** 

Register for an Account Login

#### Welcome to the City of Oklahoma City's Citizen Portal

Work Zone Permits Licenses Garage Sale Planning Fire Engineering **Parks** Police Utilities Prequalification Application Advanced Search

In the OKC Development, Permitting and Licensing Portal, you can find information and apply for such things as permits, licenses, planning cases, fire burn permits, work zone permits, and schedule inspections.

An account is not necessary if you wish to search for records or apply for a garage sale permit. However, an account will be required if you wish to apply for other permits and inspections.

#### Step-by-step guides to residential permits

- Building permits
- Storm Shelter permits
- Fence permits
- Solar panel permits

Check the status of your application

Permits	Work Zone Permits		
Search Permits	Apply for Work Zone permit		
Apply for a Permit	Search Records		
Schedule an Inspection			
Licenses	Garage Sale Search Records		
Apply for a New License			
Search Licenses	Purchase a Garage Sale Permit		
Planning	Fire Search Records Parks		
Search Records			
Engineering			
Search Records	Search Records		
	Create an Application		
Police	Utilities		
Search Records	Search Records		
Prequalification Application	Subdivision and Zoning		
Search Records	Search Records		



#### Payments accepted

- Visa
- Mastercard
- Discover

Browser Compatibility and known system issues

Supported web browsers:

- Chrome
- Edge
- Firefox

To search using an iOS device you must switch the page to "desktop mode" in your Safari browser.

Instructions to switch to desktop mode on iOS device (PDF)



# PREQUALIFICATION REGISTRATION



Residents Business Recreation Government Departments Visitors I Want to...

Register for an Account Login

#### Welcome to the City of Oklahoma City's Citizen Portal

Home Permits Work Zone Permits Licenses Garage Sale Planning Fire Engineering Parks Police Utilities Prequalification Application more v

Search Records



#### Notice:

This feature requires registration and/or login, please login to continue.

#### Please Login

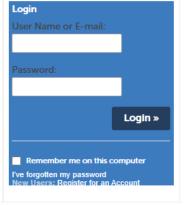
Many online services offered by the Agency require login for security reasons. If you are an existing user, please enter your user name and password in the box on the right.

#### New Users

If you are a new user you may register for a free account. It only takes a few simple steps and you'll have the added benefits of seeing a complete history of applications, access to invoices and receipts, checking on the status of pending activities, and more.

Payment types accepted: Visa, Mastercard, and Discover

Register Now »





### **ELECTRONIC BIDDING**

Visit the City Clerk's bidding site at <a href="https://okc.gov/departments/bidding">okc.gov/departments/bidding</a>

The City of Oklahoma City and its Trusts have partnered with Bidnet Direct, an electronic bidding system. Bidnet Direct provides suppliers and contractors with the opportunity to sign up to receive electronic notifications of bidding opportunities. All bids are submitted electronically to the City Clerk for consideration of contract/pricing agreement award, including construction and all other material and service bids, as well as request for proposals.

There is no charge to register with Bidnet Direct or to submit bids to The City of Oklahoma City or its Trusts through Bidnet Direct.

#### How to register

- 1. Go to <a href="https://www.bidnetdirect.com/Oklahoma/cityofoklahomacityandtrusts">www.bidnetdirect.com/Oklahoma/cityofoklahomacityandtrusts</a>, click "Register Now" button.
- 2. Select the Limited plan at no cost.
- 3. Select NGIP Codes to receive bid notifications for your industry.
- 4. Your information will be saved, and <u>your account will be activated within 24 hours</u>. For questions or assistance, please contact the Bidnet Direct Support Team at 800-835-4603, option 2, or email <u>support@bidnet.com</u>.



# ELECTRONIC BIDDING REGISTRATION





### The City of Oklahoma City and Trusts Bid Opportunities

The City of Oklahoma City and Trusts's Open and Closed Solicitations are posted below. Please <u>register</u> or <u>login</u> to see details of all open opportunities.

The City of Oklahoma City and related Trusts have partnered with Bidnet Direct to post all bidding opportunities. We welcome all vendors to register for FREE with the Oklahoma Purchasing Group. There is NO CHARGE to register, simply follow the registration path and select the "Limited" package, select "Oklahoma" for your state, enter your information, and select "Finalize the registration". You will receive notifications of matching solicitations and addenda. Call the Bidnet Support Team at 800-835-4603, option 2, or e-mail support@bidnet.com for assistance.

We welcome your participation!

#### Register to Bid

Register to do business with The City of Oklahoma City and Trusts. Join the Oklahoma Purchasing Group to expand your business with local governments throughout Oklahoma.

Register with the Oklahoma Purchasing Croup to gain access to bids today

REGISTER NOW →



DBE & ACDBE

Opportunities & Requirements





# DBE AREA OF OPPORTUNITIES

Airfield Maintenance	Asphalt	Barricade	Carpentry	Consulting	Drainage
Drywall	Electrical	Erosion Control	Fencing	Fire Suppression	Flooring
Framing	HVAC	Joint Sealing	Landscaping	Lighting	Paint
Pavement	Pedestrian Gates	Plumbing	Roofing	Signage	Storm Damage
	Suppliers	Surveying	Terrazzo	Testing	



# **ACDBE AREA OF OPPORTUNITIES**

Advertising

Car Rental

Electronic Business

Food & Beverage

Goods & Services

Management Contract

Retail

Vending Machines

Web-based Business



# **BOND REQUIREMENTS**

(a) **Bid Bond**, Certified check, cashiers check or irrevocable letter of credit – 61 O.S. 107

(b) Payment Bond (Statutory Bond), Certified Check, cashiers check, or irrevocable letter of credit – 61 O.S. 113 (B)(1)

- (c) **Performance Bond,** Certified check, cashiers check, or irrevocable letter of credit 61 O.S. 113 (B)(2)
- \*ACDBE requirements vary and are listed in the contract

(d) Maintenance Bond, Certified check, cashiers check, or irrevocable letter of credit – 61 O.S. 113 (B)(3)

- (e) **Defect Bond**, Certified check, cashiers check, or irrevocable letter of credit 61 O.S. 113 (B)(3)
  - \*Requirements vary and are listed in the Project Manual



# **INSURANCE REQUIREMENTS**

Requirements vary between project or contract. Please refer to the project manual or concession contract for comprehensive details. Should you require further assistance or clarification regarding insurance-related matters, any encourage you to reach out to your designated Project Manager or Management Contract Company for prompt and personalized support.





# Resources





# **RESOURCES**

#### **Websites**

OCAT DBE & ACDBE Programs – <a href="https://flyokc.com/business/business-opportunities/">https://flyokc.com/business/business-opportunities/</a>
Oklahoma Department of Transportation (ODOT) DBE & ACDBE Certification – <a href="https://okdot.gob2g.com">https://okdot.gob2g.com</a>
FAA Office of Civil Rights – <a href="https://www.faa.gov/about/office\_org/headquarters\_offices/acr">https://www.faa.gov/about/office\_org/headquarters\_offices/acr</a>

#### **Connect with us**

DBE Email: <a href="mailto:airports-federalprogram@okc.gov">airports-federalprogram@okc.gov</a>

ACDBE Email: wrwabusinessproperties@okc.gov

X (Twitter): @fly okc

Facebook: @WillRogersInternationalAirport

LinkedIn: @OKC Airports

Instagram: @flyokc





### **RESOURCES**

#### **Chambers of Commerce**

Greater Oklahoma City Chamber of Commerce – <a href="https://www.okcchamber.com/">https://www.okcchamber.com/</a>
Great Oklahoma City Hispanic Chamber of Commerce – <a href="https://www.okchispanicchamber.org/">https://www.okchispanicchamber.org/</a>
Greater Oklahoma City Asian Chamber of Commerce – <a href="https://www.asianchamber.okc.com/">https://www.asianchamber.okc.com/</a>

#### **National Conferences**

Airport Minority Advisory Council (AMAC) <a href="www.amac-org.com/">www.amac-org.com</a> Airport Revenue News <a href="http://arnconference.com/">http://arnconference.com/</a> Airports Council International <a href="http://www.aci-na.org/">http://www.aci-na.org/</a>

